

Real Estate - Alaska DCE Contracts and Customer Client Services

Provider: Alaska Association of Realtors

Length: 2 Hours

Cost: \$19

Cost Unit: Cost of the entire program

Website

<http://alaskarealtors.theceshop.com/online-education/alaska/real-estate/broker-and-sales-license/continuing-education/course/contracts-and-customer-client-services-2430-10598.html>

Client and customer service is the foundation of a real estate licensee's role; contracts are the tools by which that role is legally carried out. The thoroughness and professionalism of the services licensees provide can make the difference between a closed sale and a lawsuit. This course reviews contractual terms and conventions, enabling licensees to provide expert guidance to buyers and sellers alike, and avoid ending up in court. We also take a look at specific Alaska real estate forms and their use.

Related Occupations

Appraisers and Assessors of Real Estate

Property, Real Estate, and Community Association Managers

Real Estate Brokers

Real Estate Sales Agents